

MATAJAGA

Professional Security Training & Advisory

*Turning Operational Experience into
Corporate Security Capability*

TONI HENDRAWAN

Security Management | Intelligence | Investigation | Risk Management
Crisis Management | Asset Protection

30 YEARS COMBINED EXPERIENCE



01 Professional Profile

15

Years
Law Enforcement

15

Years
Corporate Security

30

Years Combined
Experience

Security professional and practitioner with 30 years of combined experience — approximately 15 years in the Indonesian Police environment and 15 years in corporate security management.

Combining law enforcement experience, intelligence and investigation capabilities, operational security management, risk assessment, crisis management, loss prevention, asset protection, and security leadership.



THE OBJECTIVE

Not simply to train security personnel to perform their duties — but to develop security professionals who can identify threats, assess risks, make sound decisions, respond effectively to incidents, investigate security issues, and contribute to business resilience.

02 Why This Training

Modern corporate security is no longer limited to guarding people and facilities



Internal & External
Security Threats



Theft, Fraud &
Asset Loss



Workplace Violence
& Employee Risks



Information &
Intelligence Threats



Community &
Social Risks



Operational
Disruptions



Crisis & Emergency
Situations



Regulatory &
Compliance



Measurable Security
Performance



Security Personnel
Capability Gaps

OUR APPROACH

Detect



Assess



Analyze



Decide



Act



Investigate



Report



Prevent

03 Core Capabilities



Security Management

Security Operations • Governance
• Strategy • SOP • KPI •
Manpower Management



Security Risk Management

Threat Assessment • Vulnerability
Assessment • Risk Assessment •
Security Survey • Mitigation •
Planning



Intelligence

Security Intelligence • OSINT •
Threat Intelligence • Information
Gathering • Analysis • Early
Warning



Investigation

Security Investigation •
Interviewing • Evidence
Awareness • Internal Investigation
• Reporting



Crisis & Incident Management

Incident Management •
Emergency Response • Crisis
Communication • Command &
Control • Tabletop



Loss Prevention & Asset Protection

Loss Prevention • Asset Protection
• Shrinkage • Internal Theft •
Access Control • Supply Chain



Security Leadership

Leadership • Supervisor
Development • Decision Making •
Communication • Team &
Performance Management

04 Training Portfolio

A. SECURITY MANAGEMENT & RISK

01

Security Management Fundamentals

Building a professional and business-oriented security function.

02

Security Risk Assessment

Developing capability to identify threats, vulnerabilities, risks and mitigation strategies.

03

Security Survey & Site Assessment

Practical methodology for assessing the security posture of a facility.

04

Security Management System

Implementing systematic security management aligned with organizational requirements.

05

Security SOP Development

Developing practical, effective and risk-based security procedures.

06

Security Audit & Compliance

Evaluating effectiveness, compliance and implementation of security systems.

30 PROGRAMS

across 5 categories — Security Management & Risk | Intelligence & Investigation | Crisis & Incident | Loss Prevention | Leadership

B. CORPORATE INTELLIGENCE & INVESTIGATION

07

Corporate Security Intelligence

Using intelligence to support corporate security decision-making.

08

OSINT for Security Operations

Using publicly available information to identify potential security risks.

09

Threat Intelligence

Identifying, analyzing and communicating threats before they become incidents.

10

Security Investigation Techniques

Developing structured approaches to security-related investigations.

11

Interviewing Techniques

Effective interviewing for security, HR and internal investigation.

12

Background Check & Due Diligence

Risk-based personnel and business background assessment.

13

Profiling & Behavioral Observation

Recognizing behavioral indicators relevant to security risk identification.

14

Investigative Report Writing

Producing clear, objective and decision-oriented investigation reports.

C. CRISIS & INCIDENT MANAGEMENT

15

Security Incident Management

Managing security incidents from detection through resolution.

16

Crisis Management for Security Professionals

Managing complex and escalating security situations.

17

Emergency Response Management

Building effective response capability during emergencies.

18

Crisis Communication

Managing communication during incidents and crisis situations.

19

Incident Command & Security Coordination

Developing command, coordination and decision-making capability.

20

Security Crisis Tabletop Exercise

Scenario-based simulation to test organizational readiness.

D. LOSS PREVENTION & ASSET PROTECTION



Loss Prevention Fundamentals
Asset Protection Management
Internal Theft & Fraud Prevention
Cargo & Supply Chain Security
Warehouse & Inventory Security

E. SECURITY LEADERSHIP



Security Leadership
Supervisor Excellence Program
Manager Development Program
Communication & Briefing
Decision Making Under Pressure

05 Signature Programs

Intensive, integrated programs designed for measurable security capability development

01

Corporate Security Risk & Assessment

*From Security Survey to
Risk-Based Security Strategy*

Identify → Assess → Analyze → Prioritize
→ Mitigate → Monitor

DESIGNED FOR

Security Manager • Supervisor • Risk • GA
• Facility

02

Corporate Security Intelligence & Investigation

*From Information to
Intelligence,
Investigation & Decision*

Information → Intelligence → Analysis →
Investigation → Reporting → Decision

DESIGNED FOR

Security • Intelligence • Investigation • HR
• Loss Prevention

03

Security Crisis & Incident Management

*From Incident Detection to
Management Decision*

Detect → Escalate → Coordinate → Decide
→ Respond → Communicate → Recover

DESIGNED FOR

Security Manager • Crisis Team •
Operations • Facility

04

Security Leadership & Supervisor Excellence

*Developing Tactical
Security Leaders*

Leadership • Communication • Discipline •
Decision Making • KPI

DESIGNED FOR

Supervisor • Coordinator • Team Leader •
Junior Manager

05

Loss Prevention & Asset Protection

*Protecting People, Assets &
Business Operations*

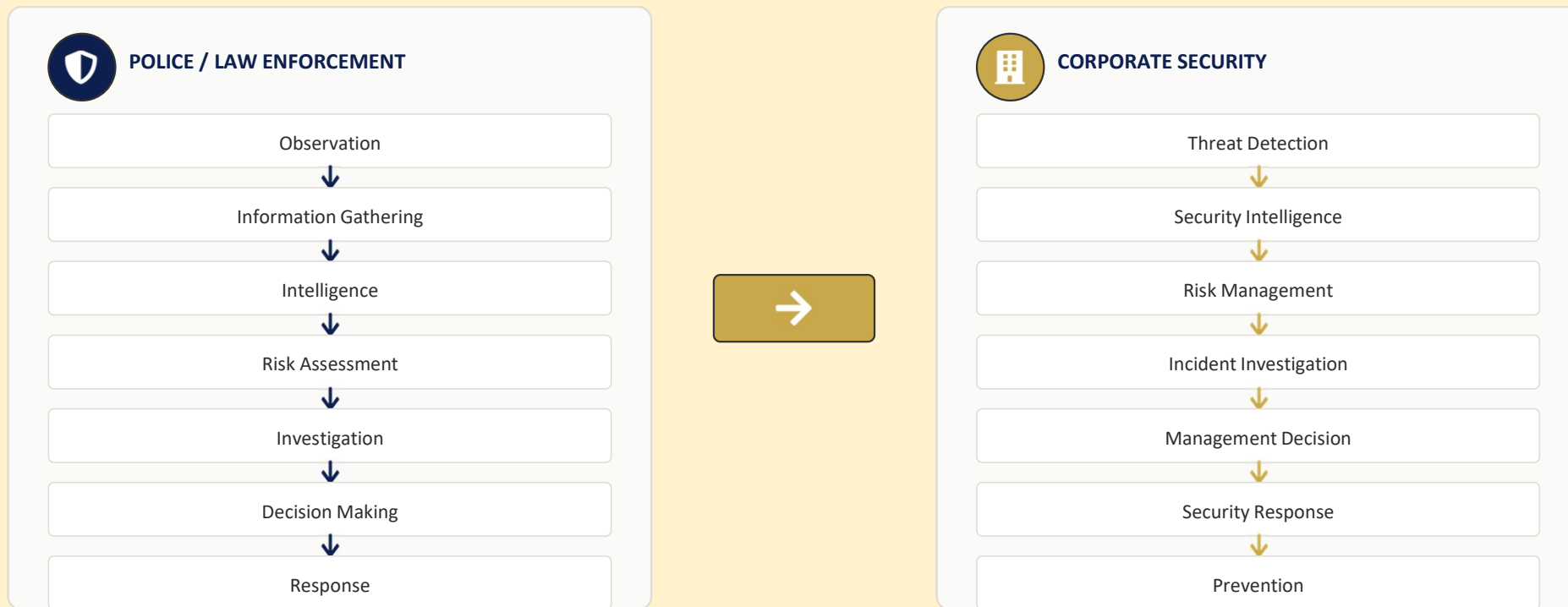
Threat ID • Loss Prevention • Internal
Threat • Investigation • Asset Protection

DESIGNED FOR

Security • Loss Prevention • Warehouse •
Supply Chain

06 From Police Mindset to Corporate Security Professional

Translating law enforcement competencies into corporate security capability



THE RESULT — A more analytical, proactive and business-oriented security professional.

07 Training Methodology

Practical, interactive and experience-based training design

01 CONCEPT

Understanding principles, frameworks and security fundamentals



02 CASE STUDY

Analyzing real-world security situations and organizational challenges



03 DISCUSSION

Challenging assumptions and developing collaborative solutions

04 SIMULATION

Applying knowledge through realistic operational scenarios



05 DECISION MAKING

Assessing situations and making decisions under pressure



06 ACTION PLAN

Translating training outcomes into practical organizational improvements

08 What Makes This Different



EXPERIENCE

15 Years Law Enforcement + 15 Years Corporate Security. Combining operational discipline with corporate security management.



PRACTICAL

Training is based on real operational challenges, not purely theoretical classroom material.



BUSINESS-ORIENTED

Security positioned as contributor to: People Protection, Asset Protection, Business Continuity, Risk Reduction, Organizational Resilience.



INTEGRATED

Security approached as an integrated system: People + Process + Technology + Intelligence + Risk + Leadership.



ADAPTABLE

Programs customized by: Industry, Risk Profile, Facility, Organization Size, Security Maturity, Business Objectives.

09 Target Industries

Training and advisory programs customized for diverse sectors



**Mining &
Energy**



**Manufacturing
& Industrial**



**Data Center &
Critical Infra**



**Logistics &
Supply Chain**



**Retail &
Distribution**



Hospitality



**Property &
Real Estate**



**Financial
Services**



Healthcare



**Corporate &
Multinational**

+ Government & Public Sector

10 Corporate Outcomes

Developing security teams that deliver measurable organizational value



MORE AWARE

Able to recognize threats and early warning indicators



MORE ANALYTICAL

Able to assess information and security risks



MORE RESPONSIVE

Able to respond effectively to incidents



MORE PROFESSIONAL

Able to operate according to clear standards and procedures



MORE ACCOUNTABLE

Able to measure and communicate security performance



MORE STRATEGIC

Able to connect security with business objectives

11 Beyond Training

Training integrated with practical Security Advisory & Assessment Services

- ✓ Security Risk Assessment
- ✓ Security Survey
- ✓ Security Management System Assessment
- ✓ Security Audit
- ✓ SOP Review & Development
- ✓ Security Organization Review
- ✓ Security Manpower Assessment
- ✓ Security KPI Development
- ✓ Security Incident Review
- ✓ Security Investigation Advisory
- ✓ Crisis Preparedness Assessment
- ✓ Security Training Needs Analysis
- ✓ Security Capability Assessment

TRAINING



ASSESSMENT



IMPROVEMENT



IMPLEMENTATION

Security Capability Development Program — not a one-off training event

12 Professional Value Proposition

**"I don't simply teach security. I translate operational experience
into organizational capability."**

— Toni Hendrawan



Think critically



Recognize threats



Assess risk



Make decisions



Manage incidents



Investigate problems



Lead people



Protect the business

SECURITY IS NOT ONLY ABOUT GUARDING.

*It is about understanding risk, preventing loss,
protecting people & assets, and enabling the business
to operate with confidence.*

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